



INTERNAL SALES ENGINEER – HVAC FANS

Aerovent Australia is currently seeking an efficient, quick-minded person to fill the internal role of Sales Engineer for HVAC Fans in our Bayswater VIC head office. The applicant must be dynamic, enjoy a challenging role, personable and customer focused.

Further, the applicant must possess the following personal skills:

- A strong attention to detail.
- Well practiced prioritising skills.
- Multi-tasking ability.
- Practical thinking.
- Mechanical aptitude.
- Ability to operate in a team environment.
- Drive to succeed.

Although training will be provided for use of our in-house engineering and quotation software, the applicant must be experienced in the use of the following software:

- Microsoft Excel.
- Microsoft Word.
- A basic working knowledge of MYOB may be an advantage.

The position involves:

- Liaising with customers to fully understand and fulfill their HVAC requirements.
- Thinking laterally and promoting Aerovent Australia as the best choice by means of proposing better alternatives than what may be specified to our clients.
- Producing and presenting thoroughly prepared quotations.
- Converting quotations into sales.
- Supporting our sales representatives.

The position will suit persons who may be:

- Currently (or recently) involved in the HVAC fans / air movement industries.
- Intelligent, with a successful history in HVAC sales.

Salary will be commensurate with experience.

It should be noted that we are eager to find a special person, who is dedicated and are seeking applications from those who entirely meet the listed criterion. This position will be rewarding to those who are focused and should be viewed as a long-term career path accordingly.

Applications should be referenced "Internal Sales Engineer – HVAC Fans" and emailed to fans@aerovent.com.au.