



SALES REPRESENTATIVE – HVAC FANS

Aerovent Australia is currently seeking an efficient, quick-minded person to fill the role of Sales Representative for HVAC Fans based from our Bayswater VIC head office. The applicant must be dynamic, enjoy a challenging role, personable and customer focused.

Further, the applicant must possess the following personal skills:

- A strong attention to detail.
- Practical thinking.
- Mechanical aptitude.
- Drive to succeed.
- Self motivation.
- Adaptable and interpersonally adept.
- Empathetic.

Although training will be provided for use of our in-house engineering and quotation software, the applicant must be experienced in the use of the following software:

- Microsoft Excel.
- Microsoft Word.

The position involves:

- Identifying sales opportunities, qualifying sales leads and preparing briefs for our internal sales team.
- Liaising with customers to fully understand and fulfill their HVAC requirements.
- Presenting quotations and presentations.
- Converting quotations into sales.

The position will suit persons who may be:

- Currently (or recently) involved in the HVAC fans / air movement industries.
- Intelligent and personable with a successful history as a HVAC sales representative.

Salary package will be commensurate with experience.

It should be noted that we are eager to find a special person, who is dedicated and are seeking applications from those who entirely meet the listed criterion. This position will be rewarding to those who are focused and should be viewed as a long-term career path accordingly.

Applications should be referenced "Sales Representative – HVAC Fans" and emailed to fans@aerovent.com.au.